

# Leadership Institute III:

## *Introduction to Coaching*

*for Graduates of Leadership Institute I & II*



**Session 1:** March 4, "Principles of Coaching"

**Session 2:** March 11, "Communication"

**Session 3:** March 25, "GROW" Model

**Session 4:** April 8, "Planning for Action & Feedback for Performance"

**Session 5:** May 13, "Obstacles and Options"

**\* Conference Call:** "Coaching Checkpoint: What WILL You Do"

**Session 6:** May 27, "Coaching Reports and Review- Celebration and Commitment"

- Understand how coaching leads to increased productivity and performance by building a growth mindset and supporting teamwork
- Develop and strengthen feedback and communication skills
- Practice and report on the coaching process with one staff member

**Facilitators:** Bobi White, M.Ed.; NH ECMP & ASMP WT, PC, F and Leadership Level 5 and Kristin Pineo, M.Ed.; NH ASMP WT

**Time:** 9:30am – 12:30pm all sessions

**Location:** SERESC, 165 South River Road, Unit F, Bedford, NH 03110

**PD Hours:** 21 PD Hours. Attendance of all seven sessions is required for PD credit. You will need an account in the NH Professional Registry at <https://nhportal.naccrraware.net/nh/>.

**Cost:** This series costs \$20 to cover materials. Checks can be made out to "SERESC" and please write your name on the memo line.

**Mail to:** SERESC, ACROSS NH, 165 South River Road, Unit F, Bedford, NH 03110

**Questions?** Please call 206-6800 or email [acrossnh@seresc.net](mailto:acrossnh@seresc.net).

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ACROSS NH is a project of SERESC funded by the Bureau of Child Development Bureau and Head Start Collaboration. Our goal is to provide statewide technical assistance and professional development opportunities to afterschool providers to support their work in creating high quality, innovative programs for schoolage children.

Susan Gimilaro, Project Director • Cathy Hazelton, Project Assistant